



# **INDIAN INSTITUTE OF BANKING & FINANCE**

**(ISO 9001:2015 Certified)**

**Professional Development Centre, South Zone, Chennai**

**PROGRAMME on**

**“Recovery Management in Banks”**

**From**

**17<sup>th</sup> April to 19<sup>th</sup> April 2017 (3 days)**

**Venue:**

**Indian Institute of Banking & Finance  
Professional Development Centre, South Zone  
94, Jawaharlal Nehru Road  
Opp to Hotel Ambica Empire,  
Vadapalani, CHENNAI - 600 026**

**Programme Co-ordinator:**

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## **Programme on “Recovery Management in Banks”**

### **BACKGROUND**

During its 89 years of service, IIBF has emerged as a premier institute in banking and finance education. Considering the emerging requirements of the bankers in the ever changing dynamic environment, with a view to increase capacity building in Banking Sector, IIBF had started its training activities in the year 2012 for the bankers. Various training programmes are being conducted at its Professional Development Centres (PDCs) apart from the Leadership Centre in Mumbai to cater the requirements of banks. IIBF is having highly qualified and experienced resource persons in banking domain. All the faculties are associated with the Institute’s Training activities on regular basis.

### **About the programme**

The Non Performing Assets of Banks have increased over the past couple of years affecting the health of Banking System. Growing level of interest de-recognition and provision in stressed assets is eating away the profits that are earned through banking operations in this highly competitive environment. Even though Banks have taken various measures to maintain the asset quality and to step up cash recovery in NPAs / in written-off accounts, need has been felt to step-up the efforts to improve the overall profitability of Banks.

Looking into the challenge of Banks to train more officials in the field of NPA Management and Recovery, the Institute is organising training programmes on Recovery Management regularly in Mumbai and other cities. All such programmes were well received by Banks are found to be quite useful. Accordingly, IIBF, **South Zone is conducting its next programme on “Recovery Management ” from 17th to 19<sup>th</sup> April 2017 (3 days) at its PDC, South Zone, Chennai.**

### **OBJECTIVES**

- To improve knowledge and skill in handling NPA Management function at Branches, controlling offices and at Corporate Office.
- To have comprehensive understanding covering the entire gamut of Regulatory Norms and Legal Framework in respect of NPA management
- To develop expertise in handling complex cases.
- To improve overall recovery culture in the Organization

### **CONTENT OVERVIEW**

- RBI Guidelines on Income Recognition, Asset Classification, SMA, Impact of NPA on Profitability
- NPA - causes, symptoms and monitoring
- Strategies for handling soft and hard core NPA accounts
- Legal measures , SARFAESI - critical issues;
- Recovery through DRT, discussion on various issues
- Insolvency and Bankruptcy Code 2015
- Non-legal measures – OTS / Lok Adalat / Negotiation Skills
- Sale of NPAs to ARCs, monitoring of assets sold to ARCs
- Supervision, follow-up, dealing with Recovery Agents, Lawyers, etc.

## **METHODOLOGY**

The programme will be highly interactive based on lecture by in house training faculty and guest speakers who are experts in the field, case studies, group discussion, experience sharing etc.

## **TARGET GROUP:**

Branch Heads and dealing officials of high NPA Branches, Stressed Asset Recovery Branches, Officials of Recovery Department in Head Office / Corporate Office and other administrative offices and Trainers.

## **DURATION: 3 days**

17<sup>th</sup> April to 19<sup>th</sup> April 2017; Timing: 9.30 to 17.00 hrs

## **VENUE:**

**Training Hall, Indian Institute of Banking & Finance  
Professional Development Centre, South Zone  
94, Jawaharlal Nehru Road  
Opp to Hotel Ambica Empire,  
Vadapalani, CHENNAI - 600 026**

## **TRAINING FEE:**

Rs.10, 000 per participant plus service tax @15% i.e. Rs. 1, 500/- aggregating to Rs.11,500/-(In case of TDS deduction, please send us TDS certificate). Programme fees may be remitted to the credit of Institute's account with Bank of Baroda, details of which are given below:

- ✓ Name of the Bank branch: Bank of Baroda, Kurla (West).
- ✓ Account no: 19750200000806 IFSC code: BARBOKURLAX(0 is zero)
- ✓ (PAN No: AAATT3309D and Service Tax No. AAATT3309DSD002)

## **The programme is Non residential.**

In case the participants require, the Institute, on specific request, will try to arrange for stay in some hotel in the nearby area at a very competitive rate(Rs.1000/- per day plus taxes)

## **For further details and nomination please contact:**

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Zonal Head & Programme Co -ordinator	Assistant Director
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Committed to  
professional excellence

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**94, Jawaharlal Nehru Road, Vadapalani,**  
**CHENNAI - 600 026**  
**NOMINATION FORM**

**Programme Title: "Recovery Management in Banks"**

Date: 17<sup>th</sup> April to 19<sup>th</sup> April 2017 (3 days) at Chennai

Programme Type: **Non Residential**

Timing: 09.30 to 17.00 hrs (The Programme commences at 9.30 a.m. on all the days)

Participants Nominated:

Sl. No	Name (Mr./Ms./Mrs.)	Designation	Branch /Office	Mobile No. & Land Line No.	E-mail
1					
2					
3					

Bank/Organisation: \_\_\_\_\_

Address: \_\_\_\_\_

\_\_\_\_\_ Pin Code: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ E-mail: \_\_\_\_\_

Fee: Rs.10, 000/- per participant plus service tax @15% i.e. Rs.1, 500/- aggregating to Rs.11, 500/- (In case of TDS deduction, please send us TDS certificate)

Programme fees may be remitted through NEFT to the credit of Institute's account with Bank of Baroda, details of which are given below

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- ✓ **(PAN No: AAATT3309D and Service Tax No. AAATT3309DSD002)**
- ✓ **Kindly narrate: Programme Name ; Date "from ....to"; number of participants**
- ✓

Please send your nominations to

<b>Ms.K. Malathy</b>	<b>Ms. S. Vahitha</b>
<b>Zonal Head &amp; Programme Co -ordinator</b>	<b>Assistant Director</b>
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